

# Nightingale Highlights

NOVEMBER 2023



**DISCOVER THE BUTTERFLY**

# CEO LETTER TO OUR BELOVED COMMUNITY

## Leadership Transition & Continued Commitment at Nightingale Corporation

Dear Nightingale Community,

It is with great pride and excitement that I announce a transition in the leadership of Nightingale Corporation. Effective November 17, 2023, I will be assuming the role of President and Chief Executive Officer, succeeding my father, William R. Breen, who will be retiring.

This transition marks a pivotal moment in our company's journey. Under my father's leadership, Nightingale has grown and thrived, becoming an honored supplier to our many incredible customers. His dedication, strategic insight, and unwavering commitment have been instrumental in shaping our company's success. His invaluable experience and guidance will continue to steer us toward sustained growth and innovation.

I am deeply honored and humbled to take on this new role. Over the past 23 years, I have been fortunate enough to work closely with our exceptional team, gaining insights into the intricacies of our business, and fostering a deep appreciation for our customers' needs and aspirations. As President and CEO, my focus will be on fostering innovation, embracing new technologies, and expanding our product line to better serve your evolving preferences and goals. You are our top priority, always.

Our commitment to delivering superior-quality chairs that combine reliability, functionality, comfort, and design excellence remains unwavering. We will continue to prioritize customer satisfaction, ensuring that each chair that bears the Nightingale emblem exceeds expectations and adds value to your lives and lives of your colleagues and customers.

Thank you for your ongoing support and partnership. I look forward to the exciting opportunities ahead and to continuing our mutually beneficial relationship.

Warm Regards,



Edward J. Breen

President and CEO  
Nightingale Corporation



# TOP 5

## Reasons to buy a Nightingale chair

### 1 | QUALITY - OUR CHAIRS ARE BUILT TO LAST.

At Nightingale, we take pride in delivering products of exceptional quality. Our chairs are meticulously crafted with a keen focus on durability and longevity. We understand the importance of furniture that not only looks great but also stands the test of time.

### 2 | COMFORT - MANY OF OUR PRODUCTS FEATURE ENERSORB FOAM.

We prioritize the comfort of our customers in every product we design. Many of our offerings boast the innovative inclusion of Enersorb foam, a premium material engineered for ultimate comfort. This specialized foam provides exceptional support and cushioning.

### 3 | DESIGN - 96 YEARS EXPERIENCE IN DESIGNING AND MANUFACTURING.

With 96 years of dedicated experience in the field of design and manufacturing of ergonomic office chairs, our company stands as a testament to our commitment to innovation and excellence.

### 4 | FAST PRODUCTION - 2 TO 3 WEEKS ON 76% OF PRODUCTS WE MAKE.

With a dedicated focus on meeting our customers' needs promptly, we've streamlined our manufacturing operations to ensure that a remarkable 76% of our products are completed within a remarkably short timeframe of 2 to 3 weeks.

### 5 | LIFETIME LIMITED WARRANTY - 0.4% WARRANTY CLAIM RATE.

Backed by our unwavering commitment to quality and customer satisfaction, we proudly offer a Lifetime Limited Warranty on our products. We stand firmly behind the superior craftsmanship and durability of our items, ensuring that they are built to last a lifetime. Our confidence in the reliability of our products is further reinforced by our remarkable warranty claim rate of merely 0.4%.

# DISCOVER THE BUTTERFLY

## New and Improved



Nightingale's respect and appreciation for the planet goes beyond our "land-fill sucks" policy and award-winning environmental 'zero waste' initiative. At Nightingale, the passion we have for the environment is translated into our seating collections. With stylish guest seating options in Beetle, Butterfly, Cricket II, Firefly, and Firefly II we have created an array of chairs inspired by some of nature's most adaptable, innovative, and resilient creatures.

Today's feature highlights the Butterfly. This lightweight, mobile, stacker chair helps people quickly and easily come together, move around, or move apart – whatever the work requires. This chair was made for the "social butterfly". Its easy-to-move structure allows for casual gatherings to take place throughout the workplace. The Butterfly is ideal for informal and flexible workspaces where reconfiguration and group facilitation are encouraged. The simple-to-stack capability of the Butterfly (up to six chairs high) makes this chair effortless to incorporate, use, and store in any office environment.

The back was redesigned to feature a hand hold to make it even easier to move around. A unique feature of the Butterfly is the excellent lumbar support and the waterfall seat edge. The waterfall seat gently slopes away from the legs, minimizing pressure on the thighs, reducing muscle fatigue, and promoting good posture.

The molded seat and back are also made from 100% recycled plastic, further emphasizing Nightingale's commitment to sustainability and environmentally friendly processes. The Butterfly was designed to withstand multiple uses throughout the day by various people and is therefore durable and easy to clean and sanitize.

The Butterfly is the ideal chair for group work in meeting rooms, offices or spaces such as reception areas, food facilities, or lecture halls.

# DISCOVER

# THE BUTTERFLY continued

The Butterfly is available in several models. Some options include twin wheel carpet casters, chrome legs, drafting stool and soft tile casters. The Butterfly seat can also be upholstered with any choice from our wide collection of textiles.

## BAR STOOL HEIGHT



809-UFST



810-UFST



809



810

## COUNTER HEIGHT



SP809-UFST



SP810-UFST



SP809



SP810

## GUEST



808-UFST



811-UFST



808



811

**GUEST**



808-CH



811-CH



808-CA



811-CA

**TASK**



807-UFST



800-UFST



807



800

**SIT/STANDSTOOL**



807-UFST-DS



800-UFST-DS



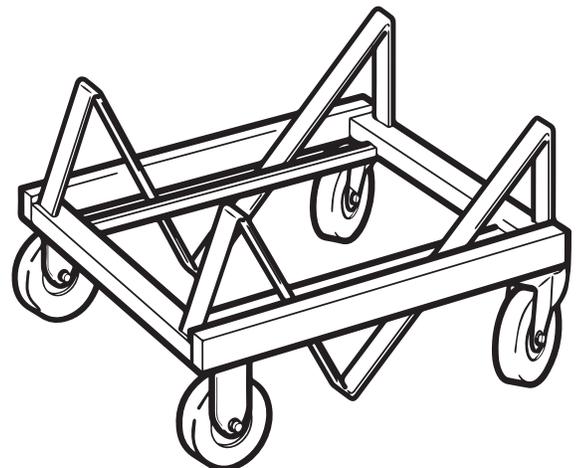
807-DS



800-DS

## 1680D Dolly available for the Butterfly chair

Stacks 10 high on 1680D Dolly. Stacks 6 high on the floor—for more information, regarding this dolly or any other products featured in this newsletter and/or featured in the Nightingale chairs website, please contact our customer service team by phoning - 1 (800) 363-8954 or emailing - [info@nightingalechairs.com](mailto:info@nightingalechairs.com).



# Nightingales Environmental and Energy Policy

Nightingale Corp. is committed to the conservation and protection of the environment, the reduction of pollution and the minimization of waste. This commitment reflects our understanding of the importance of the environment to the health and well being of our customers, our employees and the community in which we operate.

*We demonstrate our commitment through the following actions:*

## 1 Continual Improvement.

We will continually evaluate and review the environmental effects of our operations against our objectives and targets to identify opportunities for improving our environmental performance.

## 3 Sustainable Development.

We will integrate environmentally conscious product designs and sound environmental management practices into our business decision making. Design for Environment Programs (DfE) is maintained and utilized.

## 5 Human and Ecosystem Health.

We screen our facilities for compliance with environmental and health and safety requirements that apply to products and processes. This includes evaluation of compliance with all applicable environmental health and safety regulations that govern toxic and hazardous substance use and risk management associated with human ecosystem health.

## 7 Life-cycle Assessment & Thinking.

LCA is integral to our commitment to the environment and business sustainability. We promote the use of Life Cycle Assessments (LSA) within our design and development processes to reduce or eliminate harmful environmental impacts. Personnel at all levels are actively encouraged to use life-cycle thinking in strategic decision-making and in day-to-day activities.

## 2 Resource Management.

We will practice pollution prevention, energy and resource conservation and promote the use of environmentally friendly technologies in our operations where feasible.

## 4 Chemical Management.

We use risk assessment and risk management methods for assessing and reducing human and ecosystem health impacts of chemicals present in products, processes and facilities.

## 6 Addressing Legal Requirements.

We will comply with all applicable environmental provincial, federal and industry regulations, as well as other requirements to which we subscribe. We will meet these requirements through implementing internal environmental programs, as well as voluntary participation in government, industry and community programs.

## 8 Employee Training & Awareness.

We will provide training, instructions and procedures in accordance with our environmental management system to enable our employees and those working on behalf of the organization to work in an environmentally responsible manner.

## ABOUT US

Founded in 1928, Nightingale is a contract seating manufacturer that puts purpose before profit. By collaborating with top designers, engineers and research teams, we create quality ergonomic products that are good for your body and the planet. Nightingale is one of the country's Greenest Employers and is committed to building products with minimal carbon footprints that are recyclable, sustainable and durable. All our products are made in our waste-free facility powered by clean energy. As one of the country's Best Managed companies, Nightingale's commitment to comfort, quality and innovation drives our vision to be a global industry leader.

We invite you to visit us at [www.nightingalechairs.com](http://www.nightingalechairs.com) to view all our quality seating options, obtain virtual literature, use the My Chair Maker app, learn more about our green initiatives and discover Nightingale's story.



## CONTACT

General Information

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